



énosi

• HOLDING •



DNA



Union, method, attitudes, some of the key elements which describe the essence of Énosi and the characteristics that distinguish it and its Subsidiaries. The genetic heritage emphasizes the true essence of the company, creating value, as well as ensuring growth, consolidation and development, for everyone involved. A union of ideas, vision and applied skills, perfect for generating new investment opportunities.



UNION

→ **Ideas • Vision • Skills • Development Authors** with a **Sustainable Ethical** approach



METHOD

→ **Applied Experience • Detection of openings/opportunities • Application of innovative business models • Creation of development models of the Subsidiaries**



ATTITUDES

→ **Intuition • Empathy • Concreteness • Flexibility • Speed • Effectiveness**

HOLDING

Énosi is a Holding company that currently has several majority and minority shareholdings in various industrial sectors. This is thanks to the use of a business model which identifies investment opportunities, in a path of constant growth, to its advantage, as well as that of its Partners and Subsidiaries.

SUBSIDIARIES



SUBSIDIARIES



Énosi S.p.A., founded in 2013, provides multidisciplinary consulting services - Legal and Tax, Financial, Digital, Communication and Public Relations - applied to various sectors: from Research to Manufacturing to Tourism/Hotels as well as Healthcare, Real Estate, Energy and ICT. Énosi has developed a network of qualified Professionals, as well as affiliated local Partners who are able to guide customers towards cutting-edge solutions, with the speed necessary to make a difference in a highly competitive market.

With a global approach to business consultancy, Énosi supports its customers in development or reorganization strategies, ensuring a dynamic and creative contribution that promotes the growth of the business and the strengthening of production capacity.



Énosi Real Estate operates in the property sector in general and therefore is dedicated to the purchase, sale, rental and exchange of any type of real estate and in any area. Through the restructuring and redevelopment of properties purchased, leased or simply managed, Énosi Real Estate is able to create added value, functional to the group's strategy.



Énosi Consulting is a service company based in London, which provides strategic assistance and consultancy specifically for small and medium-sized enterprises. 100% controlled by the Holding, it pursues the group's development and internationalisation strategy. Énosi Consulting holds minority shareholdings in Digix and PharmaTech Holding.

SUBSIDIARIES



Ingenosi provides specialist and technical advice. It is an engineering company with the aim of supporting client companies at every stage, from design to the procedures for obtaining tax benefits, provided for supporting investments in Research, Development and Innovation, as well as for the enabling technologies Transition 4.0, technical asseverations and patents. Ingenosi guides companies in identifying and implementing processes and solutions in order to be more competitive, by reducing and optimising energy consumption.



Digix is the company that wants to guide companies on the path that leads to the future, accompanying them through change, by using digital technology to accelerate the process. Digix means Digital Experience and that's what it promises: an all-round digital experience, with trusted support that extends from strategic consulting to the development and implementation of innovative digital solutions that make employees smart and business better.

Digix is built on a solid foundation. A team, made up of more than 70 certified professionals, has been providing effective and targeted advice for years to companies, in sectors such as Finance, Retail, Engineering, Manufacturing and Energy, translating their growth needs into concrete answers.

SUBSIDIARIES



Green Building Consulting is a company which, thanks to the experience gained in the world of energy efficiency of companies and the Public Administration, with the HouseVerde and Innovatec project, is able to offer specialised consultancy for Ecobonus, Sisma Bonus and Superbonus. The energy redevelopment interventions are analysed, designed and implemented in order to complete, together with the customer, the procedure envisaged for obtaining the tax deductions provided for by law.

It operates from the registered office in Milan and the operational headquarters in Rome; it works in the energy efficiency sector, in the construction and management of plants for production of energy from renewable sources, in the construction and management of waste disposal and enhancement plants, in intermediation and in circular economy projects.



A certified innovative start-up, specialising in integrated communication and consulting services for companies, able to offer products and services of high technological value, thanks to the development and patent of a Digital Platform for Information Interconnection (DP II). The focus of Celera Digital is cross communication, in which it uses a number of tools offered by digital marketing. These represent new opportunities, in harmony with the guidelines of the National Business Plan 4.0, for the full realisation of digital transformation as an added extra for companies.

SUBSIDIARIES



A company that combines the experience of a team of professionals with the quality of the materials used, encompassing constant study and knowledge of their use for the duration of the project. Specialising in the activities of: design, construction and maintenance of structures and infrastructures, such as civil, industrial, hospitality and healthcare works, railways, ports, airports, roads and highways; supply and installation of electrical, technological, luminous signs and traffic safety, pneumatic and anti-intrusion systems.



A company specialising in consultancy in the tourism/hotel sector with a structured, contemporary and visionary approach to the future challenges of the sector.

A laboratory of ideas, activities and services arises from the synergy of professionals with specific skills in the world of hospitality.

IHF Lab offers integrated strategies that focus on profitability, development and optimised cost management, designing and manufacturing products and services that focus on the care and satisfaction of the modern traveller.

With great attention to detail, IHF Lab has identified the most innovative tools available on the market and, in harmony with the Transition Plan 4.0, offers companies qualifying solutions ranging from Artificial Intelligence to the opportunities of the so-called Green Economy.

SUBSIDIARIES



Nocable is a communications operator that proposes itself as a commercial accelerator for the business development of companies and individuals. A company that aims to offer the best possible internet connectivity and telephony service in VOIP technology, video surveillance systems, as well as the creation and management of proprietary software in the cloud. Regardless of the place or location of the customer, whether it is afflicted by the “digital divide” or not, Nocable allows you to always be connected.



A group operating in the Power&Gas free market, created from the union of diversified experiences in the fields of consultancy, energy supply and plant engineering, specialising in boilers and the provision of assistance and consultancy services related to heat management. The company mission reflects the meaning of the name of the company itself, which concentrates on services and products tailor-made for their customers and focuses them on their expectations in terms of clarity, simplicity and assistance where necessary.

SUBSIDIARIES



Launched in 2021, Pixora is an innovative start-up, whose ambition is to overcome the challenges of integrating numerous different communication protocols and data sources into a single management solution. In fact, the company deals with the development, production and marketing of innovative products and services with high technological value, as well as the creation and execution of innovative projects in the ITC sector.



A structure based on a set of innovative technologies and professional skills, which applies an original process model to implement content, marketing projects and global customer relationship management plans, placing strategic thinking at the centre.



Cyberangels is a Cyber Insurance platform, specifically designed to help micro and small businesses manage and mitigate cyber risks and related damages. Cyberangels tackles all-round cyber protection, starting with training and prevention. The solution is delivered with a single reliable and economically sustainable platform. Nominated Best InsurTech at the Italian InsurTech Awards 2021.

SERVICES

CONSULTANCY

The multidisciplinary consultancy services provided by Énosi, through Enosi S.p.A., and applied to various sectors, include Healthcare, Real Estate, Energy, ICT, Digitisation and Communication. It makes use of a network of qualified Professionals, as well as involving local affiliated Partners (Advisors) who determine enhancement and development of the Subsidiaries.



COMMERCIAL



Study and analysis, definition of commercial strategies useful for penetrating a specific market and increasing turnover by acquiring new customers



DIGITAL



Acceleration of **Digital Transformation**, to accompany the digital evolution of companies, as well as the integration of digital tools and technologies capable of optimizing business processes.



FINANCIAL INVESTMENTS



Investments in SMEs
Identification of opportunities for the **benefit** of **commercial** and **network development**



LEGAL TAX & FISCAL



Concrete **support** in **managing relations with Financial Administration**
Safe **guide** in **litigation** stages

SERVICES

PUBLIC RELATIONS • DIGITAL PR

A set of communication projects specifically for the organisation and its stakeholders (customers, shareholders, business partners, representatives of industrial institutions), aimed at achieving previously established and agreed objectives, in brand reputation and brand awareness perspective. Today technological evolution introduces a new form of public relations, digital PR, which makes use of new digital tools and channels to maximize the effectiveness of these projects and the results achieved.

ENOSI LAB



Within its laboratory of study, research and creativity, ideas and solutions are created that transform into opportunities for the benefit of your network.



In line with the current context of business digitalisation, an important role is played by the Énosi Academy, which creates a link between business strategy, orientation of the external customer and attention to the processes of change of agency. It produces knowledge through technological innovation, offering training courses and the possibility of participating in themed conferences. It also provides skills development, professional growth programmes dedicated to individuals, as well as sustainability actions that promote the participation of Partners, Subsidiaries and target audiences.



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